

Profile

A business-based practice founded in 1984, Sprecher Grier Halberstam LLP has established a reputation for providing commercially astute, fast and effective service to business clients. Each partner is a specialist in his or her particular commercial field.

A Range of Clients

Clients are principally in the business sector, ranging from companies with household names and international activities to smaller family firms and from financial institutions to professional practices.

Partner Involvement

Whereas the pyramid structure of many firms results in partners having very little involvement in their clients' matters, we have a structure that means each matter is dealt with by a partner or under his or her very close supervision.

Efficiency and Results

Our aim is to facilitate business for our clients while protecting their interests. We are very conscious of the fact that time is of the essence and endeavour to deal with all matters with the utmost pragmatism and efficiency.

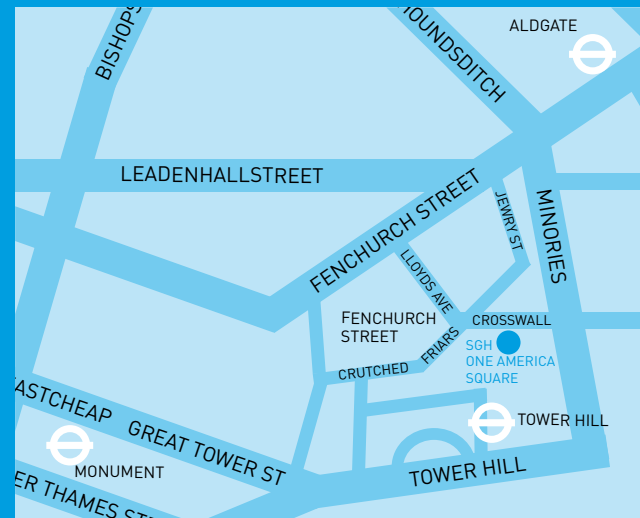
Cost

As a commercial service provider, we know our clients need to budget accurately. With this in mind, we endeavour to give fixed price quotations or accurate cost indications wherever possible.

How To Contact Us

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SPRECHER GRIER
HALBERSTAM LLP

SOLICITORS



Debt Recovery

Brochures for the other departments listed below can be obtained by emailing marketing@sghlaw.com

Corporate
Employment Law Services
Insolvency and Restructuring Group
IT and e-commerce
Landlord and Tenant
Leisure and Property Management
Litigation and Dispute Resolution Services
Real Estate Services
Services to Lenders

- 'Debt collection is easy!
- Somebody owes you money
- You instruct us
- We collect the money for you!'

A High Priority Operation

Most businesses regard the recovery of their book debts as a high priority. We reflect this by giving our urgent attention to this work and using all our many years of accumulated experience in extracting payment from debtors. At SGH we are acutely aware of the importance of credit control and debt collection. We specialise in business and commercial debt, and we are proud of our reputation for being aggressive and efficient in its collection. We believe that the two key issues relating to debt collection are speed and cost. Cost is made up of not only our fees in relation to the action, but the internal cost that litigation can cause to our clients. It can take time to deal with litigation but we have developed cutting-edge systems to save our clients cost and time.

Pre-Issue

We manage to collect most of the debts referred to us through our pre-issue procedures. Our aim is to collect the debt at this stage or, at least, to force the debtor to communicate with us or our client to finalise a settlement.

Issue of Proceedings

If we are unable to resolve matters through our pre-issue procedures, then we shall issue proceedings in the appropriate court for our clients. These proceedings will either take the form of a claim form or a winding up/bankruptcy petition, depending on our instructions.

Enforcement

We use the whole range of enforcement proceedings including sheriffs' charging orders, third-party debt orders and insolvency proceedings. We will advise clients on a case by case basis as to the most effective route to take.

Defended Actions

If cases become defended, we review them continuously to obtain the most cost-effective settlements. If settlement is either not possible or commercial for our client, we will prosecute the claim with great vigour.

Technology

We offer a complete, cost-effective service supported by our sophisticated third-party case management software. Our personalised service is enhanced by the latest technology to achieve optimum functionality for debt collection cases. This allows us to provide a full reporting service on all of our clients' cases. We can take on and deal with large portfolios of debt or individual cases.

Fees

We always have a flexible and transparent approach to costing and fee structures. All undefended and some simple defended cases can be dealt with on a fixed-fee basis.

Edward Judge

Edward is head of debt recovery and represents a wide clientele, ranging from household names to small companies. He has set up automated cutting-edge systems to make recovery more efficient and cost-effective. Edward frequently lectures on aspects of insolvency law, debt collection and legal issues concerning other debt related topics. Edward is always eminently practical and solution-orientated. This is reflected in the regular articles he contributes to the legal press. He is vice-chairman of the London Branch of the Institute of Credit Management.
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David Bailey

David is head of the SGH litigation department and an accredited mediator. He works closely with the debt recovery department, which benefits from his extensive experience. His client groups include mortgage lenders and insurance companies.
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Emma Lake

Emma is an experienced team leader in the debt recovery department. She has more than 15 years experience, with clients throughout all industry sectors. She not only deals with the initial stages of collection but manages cases up to and including hearings.
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